DATA SERIES NO. 29

OUTPOINTS, MORE

I recently surveyed a number of possible new outpoints.
Almost all of them were simply the basic outpoints in a
different guise and needed no special category.

However, two new outpoints did emerge that are in
addition to the basic number.

The new outpoints are:

ADDED TIME.   In this outpoint we have the reverse of
dropped time.   In added time we have, as the most common
example, something taking longer than it possibly could.
To this degree it is a version of conflicting data = some-
thing takes 3 weeks to do but it is reported as taking six
months.   But added time must be called to attention as an
outpoint in its own right for there is a tendency to be
reasonable about it and not see that it IS an outpoint in
itself.

In its most severe sense, added time becomes a very
serious outpoint when, for example, two or more events
occur at the same moment involving, let us say, the same
person who could not have experienced both.   Time had to
be ADDED to the physical universe for the data to be true.
Like this: "I left for Saigon at midnight on April 21st.
1962 by ship from San Francisco." "I took over my duties
at San Francisco on April 30th, 1962." Here we have to add
time to the physical universe for both events to occur as
a ship would take two or three weeks to get from San
Francisco to "Saigon".

Another instance, a true occurrence and better example
of added time happened when I once sent a checklist of
actions it would take a month to complete to a junior
executive and received compliance in full in the next
return mail. The checklist was in her hands only one day!
She would have had to add 29 days to the physical universe
for the compliance report to be true. This is also
dropped time on her part.

ADDED IN-APPLICABLE DATA.   Just plain added data does
not necessarily constitute an outpoint. It may be someone
being thorough. But when the data is in no way applicable
to the scene or situation and is added it is a definite
outpoint.

Example: Long, long reams of data on an eval write
up, none of which is giving any clue to the outpoints on
the scene. By actual survey it was found that the person
doing it did not know any why (not having used outpoints
to find it) and was just stalling.

Often added data is put there to cover up neglect of duty or mask a real situation. It certainly means the person is obscuring something.

Usually added data also contains other types of outpoints like wrong target or added time.

In using this outpoint be very sure you also understand the word In-applicable and see that it is only an outpoint if the data itself does not apply to the subject at hand.

There is more about another already named outpoint:

WRONG SOURCE. This is the opposite direction from wrong target.

An example would be a president of the United States in 1973 using the opinions and congratulations of Soviet leaders to make his point with American voters.

A more common version of this, not unknown in Intelligence Report grading for probability, would be a Farmer in Iowa reporting a Mexican battleship on Mud Creek. The Farmer would be a wrong source for accurate naval reports.

A private taking an order from a sergeant that countermands an order he had from a lieutenant would be an example of wrong source.

What is sometimes called a "Hey You" "organization" is one that takes orders from anyone = a repeating outpoint of wrong source.

There are many examples of this outpoint. It must be Included as a very important outpoint on its own. It produces a chaos of illogical ideas and actions when present.

PLUS POINTS

CORRECT TIME or the expected time period is a plus point.

ADEQUATE DATA is a plus point.

APPLICABLE DATA is a plus point.

CORRECT SOURCE is a plus point.

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